

## Message Text

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PAGE 01 CARACA 05927 241230Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
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R 232058Z JUN 78  
FM AMEMBASSY CARACAS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2810

UNCLAS CARACAS 5927

PASS TO: ITA/BED/OED/MEPD

E.O. 11652: N/A  
TAGS: BENC, VE  
SUBJ: MAJOR PROJECT: ASTINAVE-SHIPYARD-CIVIL WORKS

REF: CARACAS 5255

1. PROJECT NAME: LOS TAQUES-PARAGUANA-SHIPYARD CIVIL WORKS.  
BID PCE-003/78.
2. BRIEF DESCRIPTION: ASTILLEROS NAVALES VENEZOLANOS S.A.  
(ASTINAVE), A VENEZUELAN-SPANISH COMPANY WHICH IS TO INSTALL A SHIP-  
YARD ON THE PARAGUANA PENINSULA, HAS ISSUED A CALL TO PREQUALIFY LOCA  
L  
FIRMS, EITHER INDIVIDUALLY, IN CONSORTIUM WITH OTHER LOCAL, MIXED  
OR FOREIGN FIRMS FOR THE CONSTRUCTION OF:
  - A. REGULAR FILLING OF ABOUT 900,000 CUBIC METERS AND HYDRAULIC FILLIN  
G  
OF APPROXIMATELY 360,000 CUBIC METERS. BOTH FIGURES ARE SUBJECT TO  
FUTURE CONFIRMATION.
  - B. CLOSING OF THE PLATFORM FILLING, APPROXIMATELY 750 METERS LONG,  
OF THE PIER WITH POURED CONCRETE

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- C. DOCKS FROM 200 TO 500 METERS LONG AND ADJACENT WORK AREAS FOR THE  
BERTHING AND REPAIRING OF SHIPS OF UP TO 120,000 DWT AND OTHER VESSEL  
S.
- D. DOCKS PERPENDICULAR TO THE COAST, APPROXIMATELY 500 METERS LONG,  
WITH BERTHING AND SERVICING CAPACITY FOR SHIPS OF UP 120,000 DWT AND  
DRAWING APPROXIMATELY 12 METERS OF WATER (FIGURES ARE SUBJECT TO

FUTURE CONFIRMATION).

3. CLUSTERS OF PILES WITH BERTHING CAPACITY FOR SHIPS OF UP 120,000 DWT AND OTHER MARINE STRUCTURES OF SIMILAR MEASUREMENTS.

F. CONCRETE FOUNDATION AND PLATFORM FOR THE DRYDOCKING, REPAIR, TRANSPORTATION AND CONSTRUCTION OF SHIPS OF UP 120,000 DWT AND/OR VESSELS SUCH AS BARGES, DRILLING RIGS, ETC.

G. SHIPYARD RAILWAYS FOR THE DISPLACEMENT OF GANTRIES AND CRANES.

H. DREDGING OF APPROXIMATELY 500,000 CUBIC METERS. THIS EXTRACTION MAY BE USED FOR FILLINGS.

3. EXECUTING AGENCY/PROJECT MANAGER:

ASTINAVE

OFICINA DE ADQUISICIONES

TORRE EUROPA, PISO 5

AVENIDA FRANCISCO DE MIRANDA, CHACAITO

CARACAS, VENEZUELA

4. STATUS OF PROJECT/ANTICIPATED BID DATES: AN ORIGINAL AND TWO COPIES OF THE DOCUMENTS MUST BE SUBMITTED IN THE SAME ORDER AS LISTED BELOW AND SHOULD BE DELIVERED IN A SEALED ENVELOPE. CLEAR REFERENCE SHOULD BE MADE TO PCE-003/78. REQUIRED DOCUMENTS ARE:

(A) A LISTING OF THE WORKS OR SERVICES EXECUTED OR CONTRACTED BY UNCLASSIFIED

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THE FIRM DURING THE PAST FIVE YEARS AND OTHER INFORMATION THAT THE FIRM CONSIDERS TO BE OF INTEREST.

(B) ESTIMATED TIME TO COMPLETE THIS PROJECT

(C) LIST OF CLIENTS FOR WHOM FIRM HAS EXECUTED SIMILAR WORKS DURING THE LAST 5 YEARS.

(D) TECHNICAL QUALIFICATIONS AND BIOGRAPHICAL DATA OF THE PERSONNEL WHO WOULD BE ASSIGNED TO THIS PROJECT

(E) A PROPOSAL FOR PROVIDING TECHNICAL INFORMATION, DATA, SPECIFICATIONS, CERTIFIED PLANS, ETC. AFTER RECEIVING THE ORDER

(F) TIME REQUIRED TO SUBMIT A FORMAL PROPOSAL

(G) AVAILABILITY OF CONSTRUCTION EQUIPMENT AND SERVICES IN VENEZUELA

(H) PRESENT WORK LOAD EXPRESSED AS A PERCENTAGE OF THE TOTAL WORK CAPACITY OF THE FIRM WITH PROJECTIONS FOR THE COMING THREE YEARS.

(I) INFORMATION ABOUT THE ORGANIZATION OF THE FIRM INCLUDING CITIES AND COUNTRIES WHERE IT IS ESTABLISHED, AFFILIATED FIRMS, ENGINEERING STAFF, TECHNICIANS, AND SPECIALISTS, VENEZUELAN AS WELL AS NON VENEZUELAN

(J) ORGANIZATION CHART INCLUDING THE UPPER MANAGEMENT POSITIONS AND OFFICIALS

(K) CERTIFICATES FROM ALL CONCERNED VENEZUELAN GOVERNMENT AGENCIES DEMONSTRATING THAT ALL OBLIGATIONS-FEDERAL AND LOCAL TAXES, SOCIAL

SECURITY, TRAINING PROGRAMS, COLLEGE OF ENGINEERS-HAVE BEEN MET. THESE ARE NOT REQUIRED OF FIRMS WHICH HAVE NOT PREVIOUSLY DONE BUSINESS IN VENEZUELA.

(L) PUBLICATION OF FIRM'S STATUS AND CONSTITUTION

(M) AUTHORIZED CERTIFICATION OF NEGOTIATIONS OF SHARES AND CHANGES OF DIRECTORATE IN THE LAST FIVE YEARS

(N) UP-TO-DATE LIST, SIGNED BY THOSE PERSONS WHO, ACCORDING TO THE FIRM'S LAST MEETING, ARE EMPOWERED TO REPRESENT AND OBLIGATE THE FIRM

THE LIST SHOULD BE ACCOMPANIED BY A CERTIFIED COPY OF THE MINUTES OF THAT MEETING AND SHOULD INCLUDE THE NAMES OF ALL AUTHORIZED PERSONS, THEIR BUSINESS ADDRESSES, AND TELEPHONE AND TELEX NUMBERS.

(O) CERTIFIED REGISTRY OF THE FIRM'S CHANGE OF ADDRESS, NAME, ADDING UNCLASSIFIED

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OR DELETION OF OFFICIALS, MERGER WITH OTHER COMPANY(IES), CHANGE OF CAPITAL

(P) CERTIFIED BALANCE SHEETS AND PROFIT AND LOSS STATEMENTS OF THE LAST THREE FISCAL YEARS. CERTIFICATION MUST BE AUTHORIZED BY AN INDEPENDENT CPA

(G) BANK, FINANCIAL AND COMMERCIAL REFERENCES SHOULD BE INCLUDED

(R) LIST OF FINANCING AND CREDITS GRANTED TO THE FIRM GROUP OF COMPANIES OR CONSORTIA PARTICIPATING, SHOULD COMPLY WITH THE ABOVE INFORMATION WHERE APPLICABLE AND SHOULD ALSO:

(S) INDICATE THE NAME OF THE LOCAL FIRM EMPOWERED TO REPRESENT THE GROUP/CONSORTIA, WITH EVIDENCE OF ITS AUTHORITY FROM EACH GROUP MEMBER; PRESENT THE GROUP/CONSORTIA'S CONSTITUTION. WHERE GROUP/CONSORTIA INCLUDES FOREIGN FIRMS, ALL THE INFO REQUESTED IN THIS SUB-PARAGRAPH(S) MUST BE TRANSLATED INTO THE SPANISH LANGUAGE AND BE DULY LEGALIZED BEFORE THE CORRESPONDING VENEZUELAN CONSULATE OR EMBASSY IN THE COUNTRY OF ORIGIN.

(T) PROVIDE A WRITTEN STATEMENT FROM EACH GROUP MEMBER THAT IT WILL ACCEPT THE OBLIGATIONS OF THE GROUP UNLIMITEDLY AND JOINTLY THROUGHOUT THE BID AND CONTRACT PROCESS

(U) FOR FOREIGN FIRMS IN CONSORTIUMS/GROUP WITH VENEZUELAN FIRMS, ALL THE INFO REQUESTED IN SUB-PARAGRAPH (1) MUST BE TRANSLATED INTO SPANISH LANGUAGE AND BE DULY LEGALIZED BEFORE THE CORRESPONDING VENEZUELAN CONSULATE OR EMBASSY IN THE COUNTRY OF ORIGIN.

FIRMS INTERESTED SHOULD AUTHORIZE A REPRESENTATIVE THROUGH A DULY LEGALIZED DOCUMENT, SO THAT HE MAY EXPRESS THE FIRM'S INTENTION TO PARTICIPATE IN BID. REPRESENTATIVE SHOULD PERSONALLY DELIVER HIS AUTHORIZATION AND THE ABOVE DOCUMENTS ON AUGUST 22, 1978 AT 10:00 TO THE OFFICE MENTIONED IN PARA 3.

3. ESTIMATED PROJECT COST/FOREIGN CONTENT: N/A.

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6. COMPETITIVE FACTORS: N/A.  
VAKY

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NNN

## Message Attributes

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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014